

CAD-upgrade-talking-points

JOINT		CAD Upgrade Costs		SEPARATE
	\$70,153			\$206,000
	\$50,000	addntl unknown costs		0
	(\$13,686)	Invoiced/paid amount		(\$13,686)
	<u>\$106,467</u>			<u>\$192,314</u>
				(\$120,000) Budgeted
				\$72,314 Difference between costs to Jeffcom

Joe Quinn stated that best course of action would be to discuss the current contract with City of PA and Tyler and advise them that we are looking at divorcing from the contract. Advise them that we will pay for any services rendered up to this point, but will not pay for services that have yet to be administered or completed. Joe stated that the contract was only "acknowledged" by Jeffcom and that it is not a binding agreement between Jeffcom and Tyler only City of PA and Tyler. He also stated the contracts and amendments were very poorly written and provided no escape clauses or termination language. There are also numerous unforeseen and undocumented costs (SHI, CI Security, Red hat) that are being billed to Jeffcom that are soft numbers and we have no way of knowing how many of these costs we will incur through this joint venture. If Jeffcom divorces from contract, we will need to enter into a new contract between Tyler and Jeffcom for the upgrade and get total costs at that time. Costs could possibly be less than what was anticipated with the joint upgrade. Costs for upgrade will need to be recouped throughout future budgets and this will need to be discussed.